

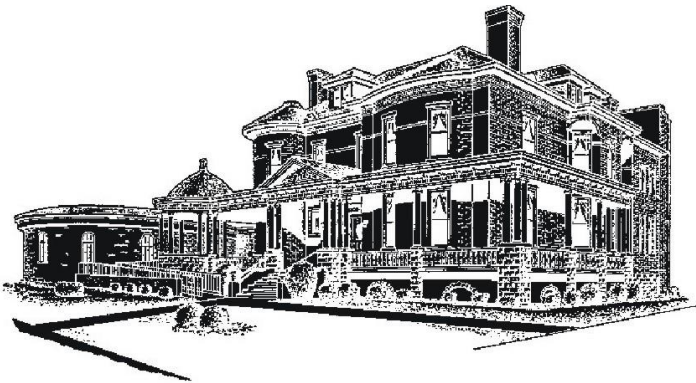
Itemized Price List (Cont'd)

- XII. Direct Cremation (\$2,670 - \$4,165)**  
This charge (without funeral ceremony or facilities for viewing) includes professional services of funeral director and staff (or a portion thereof), and transfer of remains to funeral home. While this charge does include our crematory charge (\$700), it does not include the medical examiner fee required by Virginia statute (\$100). Use of crematory other than John M. Oakey & Son will result in transfer of remains to crematory charge of \$250 (see section VI). *State and local laws do not require a casket for direct cremation.*
- If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials like fiberboard or composition materials (with or without an outside covering). The containers we provide are wood composite and cardboard. Virginia law requires the crematory receive the body in at least an alternative container.*
- A. Direct cremation with container provided by purchaser .....\$2,670.00
  - B. Direct cremation with alternative container (Minimum Cardboard).....\$2,745.00
  - C. Direct cremation with alternative container (Standard Brown).....\$3,145.00
  - D. Direct cremation with highest priced casket acceptable for cremation (Pacific Pine).....\$4,165.00
- Only caskets designed for cremation may be used by our crematory.*

Funeral Service Packages

- I. Traditional Funeral Service Packages**  
These packages include professional services of funeral director and staff; transfer of remains to funeral home; embalming, cosmetology, dressing, and casketing of remains; facilities and staff for two-hour daytime viewing/visitation (9 a.m. to 5 p.m., evening add \$225); facilities and/or equipment and staff for funeral service; use lead/service car for procession (chapel/church/off-site service only), utility van, and hearse; and equipment and staff for graveside service. *Cost of any additional services, merchandise, and/or cash advances will be added to the cost shown.*
- A. Traditional chapel package (or church or off-site facility) .....\$5,100.00  
Evening viewing/visitation add \$225
  - B. Traditional graveside package .....\$4,805.00  
Evening viewing/visitation add \$225
- II. Cremation Funeral Service Packages**  
These packages include, at minimum, professional services of funeral director and staff (or a portion thereof); transfer of remains to funeral home; preparation of remains (as stated below); facilities and staff for viewing/visitation and funeral or memorial service (as stated below); and crematory charge (\$700). These packages do not include the medical examiner fees required by Virginia statute (\$100).
- A. Life Celebration .....\$4,865.00  
Includes all services as listed above as well as embalming; cosmetology, dressing, and casketing of remains; facilities and staff for two-hour daytime visitation (9 a.m. to 5 p.m., evening add \$225); and use of chapel for funeral service or staff for supervision for off-premises service. *Cost of any additional services, merchandise, and/or cash advances will be added to the cost shown.*
  - B. Gathering of Friends .....\$3,870.00  
Includes all services listed above as well as washing of unembalmed remains; facilities and staff for two-hour daytime visitation (9 a.m. to 5 p.m., evening add \$225) on same day of service; and use of chapel for memorial service or staff for supervision for off-site service. *Cost of any additional services, merchandise, and/or cash advances will be added to the cost shown.*

GENERAL PRICE LIST



305 Roanoke Boulevard • Salem, Virginia 24153  
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*These prices are effective as of November 2, 2023.  
They are subject to change without notice.*

The goods and services shown below are those we can provide to our customers. You may choose only the items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any items you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

This list does not include prices for certain items that you may ask us to buy for you, such as cemetery or crematory services, flowers, and newspaper notices. The prices for these items will be shown on your bill or the statement describing the funeral goods and services you selected. Certain funeral services may be provided off-premises by other funeral service providers.

Itemized Price List

I.	<b>Professional Services of Funeral Director and Staff</b> .....	\$2,095.00
	This fee includes, but is not limited to, conducting arrangement conference; coordinating with cemetery and/or crematory for final disposition of the deceased; obtaining, preparing, and filing necessary notices; general administrative and record keeping expense; and general overhead expense such as maintenance, equipment, inventory and insurance costs, and governmental compliance.	
	<i>This fee for our basic services and overhead will be added to the total cost of the funeral arrangements you select. (This fee is already included in our charges for direct cremations, immediate burials, and forwarding or receiving remains.)</i>	
II.	<b>Transfer of Remains to Funeral Home</b>	
	A. Local service (50 miles) .....	\$325.00
	B. Additional charge per loaded mile per vehicle beyond 50 miles .....	\$2.50
III.	<b>Embalming</b>	
	Embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as a funeral with viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as direct cremation or immediate burial.	
	A. Normal .....	\$995.00
	B. Autopsied / tissue donation.....	\$1,195.00
IV.	<b>Other Preparation of Remains</b>	
	A. Washing of unembalmed remains, if desired.....	\$250.00
	B. Cosmetology, dressing, and casketing of remains .....	\$250.00
V.	<b>Funeral Home Facilities and Staff</b>	
	These charges include, but are not limited to, use of facilities or equipment; coordination of funeral arrangements; supervision of funeral or memorial service; arrangement and display of flowers; and staff to assist with service.	
	A. Facilities and staff for two-hour daytime only visitation (9 a.m. to 5 p.m.) .....	\$300.00
	B. Facilities and staff for up to four-hour daytime and/or evening visitation (9 a.m. to 9 p.m.) .....	\$525.00
	Each additional day/evening.....	\$300.00
	C. Private family viewing .....	\$175.00
	D. In-house chaplain (includes private consultation with family) .....	\$100.00
	E. Facilities and staff for funeral ceremony or memorial service in our chapel.....	\$550.00
	F. Equipment and staff for funeral ceremony or memorial service at an off-site location .....	\$550.00
	G. Equipment and staff for graveside service.....	\$450.00
	H. Refrigeration (per day after initial 48-hour period) .....	\$75.00
	I. Facilities for preparation of remains by third party.....	\$125.00
	J. Witness cremation.....	\$95.00
	K. Chapel cleaning fee (following food and beverage usage) .....	\$300.00
	L. Shipping of cremated remains .....	\$75.00 – 125.00
VI.	<b>Automotive Equipment</b>	
	All transportation charges are for local service. Beyond 50 miles add \$2.50 per loaded mile per vehicle.	
	A. Transfer of remains to off-site crematory (if requested) or medical examiner’s office .....	\$250.00
	B. Transfer of remains to/from Greensboro Airport .....	\$350.00
	C. Transfer of remains to/from Charlotte Airport or Richmond Airport.....	\$450.00
	D. Hearse (for funeral).....	\$295.00
	E. Lead/Service car for procession (including graveside service processions).....	\$195.00
	F. Utility van.....	\$95.00
	G. Limousine available as desired (at the prevailing rate of rental company)	

Itemized Price List

VII.	<b>Funeral Merchandise</b>	
	A. Caskets (a complete price list will be provided at the funeral home) .....	\$1,125.00 - \$8,000.00
	B. Outer burial containers (a complete price list will be provided at the funeral home).....	\$1,095.00 - \$12,095.00
	C. Cremation containers .....	\$75.00 - \$1,495.00
	D. Cremation urns and vaults.....	\$25.00 - \$800.00
	E. Air shipment tray (casketed or uncasketed remains) .....	\$275.00
	F. Burial or disaster pouch .....	\$90.00
	G. LifeSymbols corners™, plaques, cap panels, flag cases, medallions, rocking chairs .....	\$39.00 - \$325.00
VIII.	<b>Printed Service and Memorialization Items</b> (a complete price list will be provided at the funeral home)	
	A. Register books.....	\$35.00 - \$80.00
	B. Memorial folders / prayer cards (per 100) .....	\$50.00 - \$115.00
	C. Acknowledgment cards (per 25) .....	\$20.00 - \$40.00
	D. Laminated obituary bookmarks (each) .....	\$2.00
	E. Memory frames and portraits .....	\$60.00 - \$125.00
	F. Photo tribute video (maximum 100 photos) (each add’l \$12) .....	\$50.00
	G. Service streaming.....	\$25.00
	H. Service recording (not to include licensed music) (each add’l \$12) .....	\$50.00
	I. Basic memorial package .....	\$120.00
	Includes 1 standard register book, 100 standard memorial folders or prayer cards, 25 standard acknowledgement cards, and 8 laminated obituary bookmarks.	
	J. Classic memorial package (features single photo/image) .....	\$150.00
	Includes 1 standard register book, 100 classic memorial folders or prayer cards, 25 standard acknowledgement cards, and 8 laminated obituary bookmarks.	
	K. Deluxe memorial package (Precious Memories™ theme).....	\$250.00
	Includes 1 leather register book, 100 themed memorial folders or prayer cards, 25 matching acknowledgement cards, and 8 matching laminated obituary bookmarks.	
IX.	<b>Forwarding Remains to Another Funeral Home</b> .....	\$3,565.00
	This service includes professional services of funeral director and staff (or a portion thereof), transfer of remains to funeral home, embalming, cosmetology, dressing, and casketing of remains. It does not include the use of facilities or staff for viewing and/or funeral service, any merchandise selected, or transportation to airport (see section VI for summary of transportation charges).	
X.	<b>Receiving Remains from Another Funeral Home</b> .....	\$2,290.00
	This charge includes professional services of funeral director and staff (or a portion thereof), and hearse for funeral (see section VI for summary of transportation charges). It does not include services of staff or use of facilities for viewing and/or funeral service, other remains preparation (if necessary), any merchandise selected, or transportation from airport (see section VI for summary of transportation charges).	
XI.	<b>Immediate Burial (\$2,615 - \$10,615)</b>	
	Our charge (without funeral ceremony or facilities for viewing) includes professional services of funeral director and staff (or a portion thereof), transfer of remains to funeral home, a portion of our professional services of funeral director and staff, and hearse. These charges do not include an outer burial container.	
	A. Immediate burial with container provided by purchaser .....	\$2,615.00
	B. Immediate burial with minimum casket .....	\$3,740.00
	C. Immediate burial with highest priced casket .....	\$10,615.00